

YACHT & CHARTER MANAGEMENT TECHNICAL SUPPORT & YACHT REFIT NEW CONSTRUCTIONS







## YACHT & CHARTER MANAGEMENT

We provide expert engineers, surveyors and committed captains for technical solutions and services that meet our client demands.

We offer owners a management support service capable of handling the full spectrum of your yacht operations with:

- Reduced downtime and costs as well as
- Effective management and budget controls

One of the many benefits of **Monte Carlo Boat Sales** are consolidated reports and accounts that offer full transparency. For example: charter revenue that offsets the cost of planned maintenance programmes.

Ultimately we give owners greater safety, enjoyment and peace of mind.

## **NEW CONSTRUCTION**

We apply our experience to projects of all sizes in co-operation with well-known shipyards. The presence at the shipyard of a technician trusted by the vessel owner during the various working phases becomes an indispensable element for the proper management of relations among the involved parties.

With us, you can be sure that the creation of your yacht will be in safe hands from start to finish. We will manage your project, taking care of each stage and keeping you updated on your new yacht's progress throughout the building period.

Another significant aspect of our work involves mediation between the requests of the owner and the technical demands of the shipyard.

### YACHT CONSTRUCTION SERVICES

- Planning the project and choosing a suitable concept designer
- Selecting the best shipyard for you
- Handling and negotiating contracts
- Supervising the various construction phases
- Monitoring contractors' technical and financial performance
- Arranging all the surveys, managing classification and flag
- Launching and taking delivery of your new yacht



## YACHT SERVICES

#### **TECHNICAL SUPPORT**

We provide a complete range of services for your yacht and cost control of yacht works.

As yacht manager we have the task to ensure that the yacht is maintained and operated according to maritime legislation.

- Best price
- Dynamic and preventive maintenance program to keep long term repair and maintenance costs to a minimum

#### **ACCOUNTING**

We offer specific bank accounts to each vessel and every year establish an annual budget and a financial planning. Every month you will receive a report of all costs.

## **SAFETY & SECURITY**

We work closely with specialist technical teams to provide all kind of Security Assessment and Certification that your yacht needs to be conform to the international regulations.







## LOGISTIC

Our team can arrange all kind of services a yacht needs:

- Inspection, maintenance & repairs
- Hull & Superstructure
- Refits & Updates
- Interior & Comfort
- Care & Reconditioning
- Transport, Winter Storage

## **INSURANCE**

Our staff arranges for insurance cover for your yacht and your crew members

## YACHT SERVICES

#### **CREW PLACEMENT**

Are you looking for a Captain, engineer or service staff?

Owner and crew have to match - we can gladly help you recruit the right crew.

- Crew contracts, certificates and licences
- Crew medical insurance
- Crew coaching

#### **LEGAL SERVICES**

We can provide legal advise on new building projects, the sale and purchase of new and second-hand yachts including

- Financing,
- Registration, tax and customs matters
- Commercial management and operation
- Insurance, sponsorship

## YACHT REFITS

#### **OUR PROCEDURE**

- Monitoring the works in progress
- Evaluating the techniques used
- Checking compliance with estimated costs and maintaining agreed delivery times

Very often a well done refit is the best solution to keep your boat in a very good state and satisfy your wish to have the vessel of your dream.

You can often succeed in having your boat customized according to your personal taste with an outfit just as a new one with very lower costs.





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Orai des

Port Hercule

Yacht Club de Monaco

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